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May 16, 2024

Texas Sunset Commission P.O. Box 13066 Austin, Texas 78711

## Dear Sunset Commission Members,

Moore Supplies, Inc. is a licensed distributor of bingo supplies in the state of Texas since 1993. As owner of Moore Supplies, Inc. I wanted to comment on the findings of the Sunset Commission related to licensing for distributors.

## RE: Licensing bingo distributors is not necessary to protect the public and creates an unnecessary regulatory burden.

The requirements to acquire a distributor license are in place to prevent illegal gaming products from entering the state and we welcome the state to be more stringent on licensing of distributors. Distributors are the gatekeepers for the charitable conductors. They are their trusted supplier who know the regulations and provide only TLC approved bingo product to flow into the state of Texas.

Without the current tiered licensing structure there will be a complete breakdown in stopping illegal unapproved bingo products entering the state of Texas. Distributors cannot be discounted for what they provide to keep charitable gaming legal in Texas. Given it is impossible for the bingo division to stop the flow of illegal product into the state, this burden falls on distributors as the second line of defense.

When conductors are audited, it's the distributors who are asked to provide all necessary documentation to auditors. Without distributor licensing, the ability to audit charity conductors will be nothing short of impossible for auditors. In a matter of hours we can provide 4 years of purchase history on any products purchased. In these regards, Distributors again are helpful to the regulatory agency.

What licensed distributors provide to charity conductors is essential to the profitability of the bingo operation. The hands-on service provided by distributors to charitable locations is instrumental in the success of each bingo hall. If the state were to take away distributor license, the deterioration in the services provided to conductors would decline significantly.

In conclusion, licensing distributors creates credible companies that want to provide the best product that meets all the standards set up by the regulatory agency, which in Texas is the Texas Lottery Commission.

There will be no accountability for distributors without licensing because there will be no fear of violations, since there's no license to lose.

Thank you for your time,

Daniel Moore

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President - Moore Supplies, Inc.